

HUBSPOT ONBOARDING SERVICES



Get Expert Onboarding Services from HubSpot's Elite Solutions Partner

Vonazon will provide new HubSpot clients the technical and strategic guidance they need to understand the platform, migrate their data and setup new automated processes. In just a couple months our HubSpot specialists deliver in-depth training and platform best practices tailored to help your team launch successful campaigns.

Onboard with Purpose. Unlock HubSpot's Potential.



FASTER TIME TO VALUE

Launch faster with training, setup, and strategy that moves at your team's pace—not ours.



BUILT FOR OUTCOMES

We don't just teach features—we help you build, automate, and activate.



FLEXIBLE, SCALABLE & ADD-ON READY

No matter what hub you're starting—we'll tailor your onboarding to your goals, tech stack, and timeline.



GOALS-BASED TRAINING

We train toward outcomes, not agendas—so your team moves forward with purpose, not just platform knowledge.



Marketing Hub®



Sales Hub®



Service Hub®



Content Hub™

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What's Included

Training, Setup & Strategic Support

Virtual training with hands-on learning, expert guidance, and tailored resources to master HubSpot.



WHAT YOU GET

From single-Hub to multi-Hub rollouts, every onboarding includes strategic setup and training designed for real adoption and faster time to value—across all onboarding tiers and packages, unless otherwise noted.

- ✓ **Onboarding & Training**
(standard across all packages, including HubSpot)
- ✓ **Strategic Consulting**
(standard across all packages, including HubSpot)
- ✓ **Customized Goals-Based Training**
(included in onboarding/training packages and both Launch Bundles)
- ✓ **Data Migration***
(included in both Launch Bundles)
- ✓ **Implementation Support & Platform Setup**
(included in both Launch Bundles)
- ✓ **Native Integrations**
(included in Enterprise only)



WHAT ISN'T INCLUDED IN ONBOARDING

These services fall outside the scope of standard onboarding but are available as add-ons or through expanded engagement. If you're looking for deeper strategic support, let's talk. **Examples include:**

- ✗ **Strategic Marketing & Campaign Planning**
- ✗ **Website Design & Development**
- ✗ **SEO & Technical Optimization**
- ✗ **Conversion Rate Optimization**
- ✗ **Paid Advertising (PPC)**
- ✗ **Custom Development or APIs**
- ✗ **Advanced Reporting Dashboards**
- ✗ **Creative Services & Content Development**
- ✗ **Advanced AI Integrations & Services**

Want to go deeper?

We offer bundled add-ons like Salesforce, Zapier, lead scoring, lifecycle mapping, and more. Just say the word—we'll tailor onboarding to fit your vision.

**Data migration included in standard onboarding training - only 3 CSV files.*



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Pricing Options

Transparent & Flexible

Whether you need a fast-track foundation or a more hands-on, high-touch experience, our pricing adapts to your goals. Choose a standard package or let us tailor a custom bundle that delivers more value for your team, your timeline, and your budget.

	 VONAZON ONBOARDING TRAINING* <i>Professional</i>	 VONAZON ONBOARDING TRAINING* <i>Enterprise</i>	 VONAZON LAUNCH PACKAGE* <i>Professional</i>	 VONAZON LAUNCH PACKAGE* <i>Pro & Enterprise</i>	 HUBSPOT ONBOARDING TRAINING <i>Professional</i>	 HUBSPOT ONBOARDING TRAINING <i>Enterprise</i>
1 Hub Onboarding Sales, Service or Content Hub	\$975 <i>5 sessions</i>	\$2,275 <i>12 sessions</i>	\$2,535 <i>5 sessions + 8 hours of implementation</i>	\$4,290 <i>10 sessions + 12 hours of implementation</i>	\$1,500 <i>5 sessions</i>	\$3,500 <i>12 sessions</i>
1 Hub Onboarding Marketing Hub	\$1,950 <i>10 sessions</i>	\$4,550 <i>28 sessions</i>	\$3,510 <i>8 sessions + 10 hours of implementation</i>	\$5,850 <i>14 sessions + 16 hours of implementation</i>	\$3,000 <i>10 sessions</i>	\$7,000 <i>28 sessions</i>
2 Hubs Onboarding Sales + Service Hub	\$1,950 <i>10 sessions</i>	\$4,550 <i>24 sessions</i>	\$4,290 <i>8 sessions + 14 hours of implementation</i>	\$6,630 <i>14 sessions + 20 hours of implementation</i>	\$3,000 <i>10 sessions</i>	\$5,000 <i>24 sessions</i>
2 Hubs Onboarding Marketing + Sales, Service, or Content Hub	\$2,925 <i>15 sessions</i>	\$6,825 <i>38 sessions</i>	\$4,680 <i>12 sessions + 12 hours of implementation</i>	\$7,410 <i>18 sessions + 20 hours of implementation</i>	\$4,500 <i>15 sessions</i>	\$10,500 <i>38 sessions</i>
3 Hubs Onboarding or Customer Marketing + Sales + Service or Content Hub	\$6,500 <i>30 sessions</i>	\$11,050 <i>48 sessions</i>	\$7,020 <i>16 sessions + 20 hours of implementation</i>	\$10,140 <i>22 sessions + 30 hours of implementation</i>	\$10,000 <i>30 sessions</i>	\$17,000 <i>48 sessions</i>

*Pricing shown reflects bundled onboarding rates exclusive to this package. Additional hours or services beyond scope are available separately.



Let's craft an onboarding experience that accelerates your team's success from day one.

